



Furniture Dealer

Lower costs and improved customer service through vehicle tracking

Hey, where are you driving?

Do you know where your drivers are and how long? Do the drivers always stick to the optimum planned route - without detours? It's your truck and your diesel that's out on the road. And one more question: why do all delivery trucks always arrive back in the yard at five-minute intervals punctually at the end of working hours - no matter how long their tours were?

Isn't there a better way?

Service is very important in the furniture industry, because it provides the opportunity to set yourself apart from the competition. Your customer is taken care of completely, from good advice through to the purchase. But can you tell him exactly when the furniture van is coming - more precisely than „in the morning“ or „in the afternoon“? And then your customer waits all day and possibly calls your dispatchers several times to get specific information. They then call the driver, who is just heaving an upholstered suite up a narrow staircase and would rather do anything than answer his mobile phone.

Become furniture store of the year!

With our telematics solution, you or your dispatcher know exactly where the truck is at any precise moment: is it almost at the front door or is it actually stuck in traffic?

This is what the ENAIK00N telematics solutions offer:

Always know what's going on...

- Current location and route is retrievable at any time - from any Internet PC without tedious phone calls to the driver
- Management and control of the truck and service fleet
- Data analysis for the optimisation of scheduling
- Checking of adherence to the route

Improvement of the customer information system

- More accurate indication of delivery times
- Immediate automatic information in case of delays through continuous monitoring of the delivery times

Reduced costs through efficiency

- Where are the teams and how long?
- How long does it really take to deliver an upholstered suite?
- How long does the truck need to travel from one customer to another?
- The reason for delays are not always traffic jams – are there any extra journeys?
- Where is the truck between the final customer and the yard?
- Compliance with the prescribed vehicle speed reduces fuel consumption significantly

Remote disablement

- No more unauthorised vehicle use (e.g. at the weekend or after hours)
- You will immediately receive an alert if the truck is used in the evening or at the weekends without agreement
- Stop this misuse via a simple mouse click using the remote disablement function

GPS-/GPRS-aided vehicle monitoring optimises delivery business

„Whether I’m on the road or at headquarters: with my laptop and the ENAIK00N fleet-control-web application, I can always find the exact location of all deployed vehicles at any time. If a customer calls and enquires about the delivery time of his goods, I can give him an answer immediately.”
Because Piotr Frank knows in seconds where the delivery truck is currently located, „This way it has been possible to reduce the number of wrong deliveries and the time taken to clarify them has been shortened.”



Piotr Frank,
Technical Director
Brusendorf GmbH,
Mittenwalde, Germany

An overview of ENAIK00N Telematics

- Very large selection of different telematics modules: suitable solution for almost any application area
- Mobile telephone transmissions in real time: you always know what’s going on
- Powerful, highly secure, web-based solution:
 - > no software installation required
 - > data retrieval via any web browser - even with a mobile phone
 - > possibility to interface with existing programs (e.g. scheduling software)
- Automatic email reports, SMS for easy handling
- Evaluations put you in the know: Logbook, daily and weekly reports for individual drivers or vehicles, speed profiles

Easy to use technology

- Installation of the device in minutes
- Maintenance-free operation
- Detailed manual and hotline with usual call charges

Useful extras:

ENAIK00N driver-id

An inexpensive personal identification system. Make sure your employees do their duty with regard to these important points:

- Working times
- Breaks
- Care and appearance of the truck
- Adherence to service intervals
- Battery condition, fuel level



ENAIK00N buddy-tracker

You’re on the road and want to keep an eye on things? We have the right software for BlackBerry® and Windows® Mobile phones.

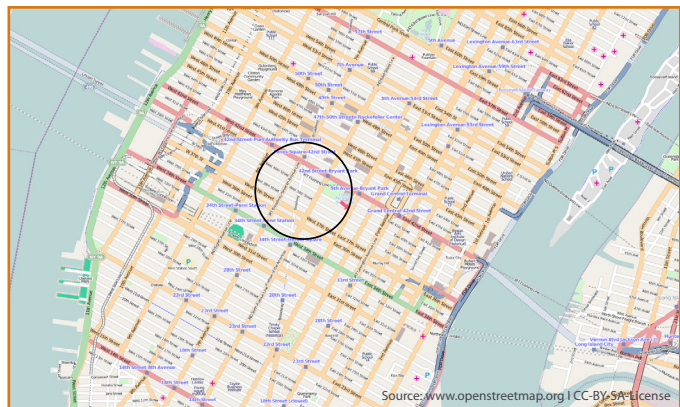


Geofence: magic formula for all cases

A geofence is a „virtual electronic protective fence” e.g. the home of a delivery customer.

Link the delivery addresses (geo-zones) for one day into a tour. Determine the arrival and departure times. As soon as delays occur, you will get a message immediately. This way you are always in the picture and can inform your customers and optimise scheduling.

And if your truck ever gets stolen - our technology will find it again using GPS.



Trust quality „Made in Germany”